

TELECOMMUNICATIONS MARKET STRUCTURE UNDER THE UNIFIED LICENSING FRAMEWORK

Market Segments	License Period (Years)	Licence Application	Initial Operating	Annual Operating Fee	Access Fee for Frequency Spectrum	Annual Spectrum Fee
1.	NATIONAL NETWORK FACILITIES PROVIDERS					
1. a)	TIER 1 (For deployment of infrastructure nationally)	15 Years	KShs. 5,000	KShs. 15 Million	0.4% of Annual Gross Turnover or KShs. 4 million whichever is higher	Bid/Assessed Price for Specific Frequency Spectrum for Exclusive countrywide utilisation 1. Initial Spectrum Fees 2. Annual Spectrum Reservation Fees 3. Annual Spectrum Utilization Fees Based on Transmitters/Bandwidth/coverage
1. b)	TIER 2 (For deployment of infrastructure nationally)	15 Years	KShs. 5,000	KShs. 15 Million	0.4% of Annual Gross Turnover or KShs. 800,000 whichever is higher Case by case approvals for regional/Site spectrum deployment	Annual Spectrum Utilization Fees Based on Bandwidth & Coverage

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1. c)	TIER 3 (For deployment of infrastructure within a county boundary)	15 Years	KShs. 5,000	KShs. 200,000	0.4% of Annual Gross Turnover or KShs. 160,000 whichever is higher	Bid/Assessed Price for Specific Frequency Spectrum for Exclusive utilisation within an Administrative County boundaries Case by case approvals for regional/Site spectrum deployment	Annual Spectrum Utilization Fees Based on Bandwidth & Coverage
2. INTERNATIONAL NETWORK FACILITIES PROVIDERS							
2. a)	SUBMARINE CABLE LANDING LICENCE	15 Years	KShs. 5,000	KShs. 15 Million	0.4% of Annual Gross Turnover or KShs. 4 million whichever is higher	N/A	N/A
2. b)	INTERNATIONAL GATEWAY LICENCE	15 Years	KShs. 5,000	KShs. 15 Million	0.4% of Annual Gross Turnover or KShs.800,000 whichever is higher	N/A	Based on Bandwidth

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3.	NON – INFRASTRUCTURE BASED SERVICE PROVIDERS					
3. a)	15 Years	KShs. 5,000	KShs. 100,000	0.4% of Annual Gross Turnover or KShs. 80,000 whichever is Higher	N/A	N/A
3. b)	15 Years	KShs. 5,000	KShs. 100,000	0.4% of Annual Gross Turnover or KShs. 80,000 whichever is Higher	N/A	N/A
3.c)	15 Years	Kshs 5,000/	Kshs 100,000/=	0.4% of annual gross turnover or 80,000/= whichever is higher	N/A	N/A

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4. TERMINAL EQUIPMENT PROVIDERS							
4. a)	TELECOMMUNICATIONS TERMINAL EQUIPMENT CONTRACTORS	10 Years	KShs. 1,000	Kshs. 7,500	Kshs. 3, 000	N/A	N/A
4. b)	TELECOMMUNICATIONS TECHNICAL PERSONNEL	10 Years	KShs. 500	KShs. 1,000	KShs. 500	N/A	N/A
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5. PRIVATE VERY SMALL APERTURE TERMINALS (VSAT)							
5.	VSAT OPERATED THROUGH FOREIGN HUB OPERATORS	10 years	KShs. 1,000	N/A	KShs. 100,000 Per VSAT Terminal	N/A	Based on Bandwidth
6. ONETIME AUTHORISATION							
6. a)	GMPCS LANDING RIGHTS AUTHORIZATION	15 years	KShs. 5,000	US \$ 12,500	N/A	N/A	N/A
6. b)	BUSINESS PROCESSES OUTSOURCING	Open	One time Registration Fee of KShs 10,000		N/A	N/A	N/A

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6. c)	DOT KE SUB-DOMAIN NAME REGISTRAR SERVICE PROVIDERS	Open	One Time Registration Fee of Kshs 10,000	N/A	N/A	N/A
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