

## TELECOMMUNICATIONS MARKET STRUCTURE UNDER THE UNIFIED LICENSING FRAMEWORK

Market Segments	License Period (Years)	Licence Application	Initial Operating	Annual Operating Fee	Access Fee for Frequency Spectrum	Annual Spectrum Fee
<b>1.</b>	<b>NATIONAL NETWORK FACILITIES PROVIDERS</b>					
<b>1. a)</b>	<b>TIER 1</b> (For deployment of infrastructure nationally)	15 Years	KShs. 5,000	KShs. 15 Million	0.4% of Annual Gross Turnover or KShs. 4 million whichever is higher	Bid/Assessed Price for Specific Frequency Spectrum for Exclusive <b>countrywide</b> utilisation  1. Initial Spectrum Fees 2. Annual Spectrum Reservation Fees 3. Annual Spectrum Utilization Fees Based on Transmitters/Bandwidth/coverage
<b>1. b)</b>	<b>TIER 2</b> (For deployment of infrastructure nationally)	15 Years	KShs. 5,000	KShs. 15 Million	0.4% of Annual Gross Turnover or KShs. 800,000 whichever is higher  Case by case approvals for regional/Site spectrum deployment	Annual Spectrum Utilization Fees Based on Bandwidth & Coverage

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1. c)	<b>TIER 3</b> (For deployment of infrastructure within a county boundary)	15 Years	KShs. 5,000	KShs. 200,000	0.4% of Annual Gross Turnover or KShs. 160,000 whichever is higher	Bid/Assessed Price for Specific Frequency Spectrum for Exclusive utilisation within an Administrative County boundaries  Case by case approvals for regional/Site spectrum deployment	Annual Spectrum Utilization Fees Based on Bandwidth & Coverage
<b>2. INTERNATIONAL NETWORK FACILITIES PROVIDERS</b>							
2. a)	<b>SUBMARINE CABLE LANDING LICENCE</b>	15 Years	KShs. 5,000	KShs. 15 Million	0.4% of Annual Gross Turnover or KShs. 4 million whichever is higher	N/A	N/A
2. b)	<b>INTERNATIONAL GATEWAY SYSTEMS AND SERVICES LICENCE</b>	15 Years	KShs. 5,000	KShs. 15 Million	0.4% of Annual Gross Turnover or KShs.800,000 whichever is higher	N/A	Based on Bandwidth
<b>COMMUNITY NETWORKS AND SERVICES LICENCE</b>							
3.	<b>COMMUNITY NETWORKS AND SERVICE LICENCE (non-commercial licence)</b>	15 Years	KShs. 1,000	KShs. 5000	KShs. 5000	Administrative Authorization of spectrum for non-protected wireless access within a sub-county	Fee waiver for non-protected access to lightly-licensed and license-exempt frequency bands by wireless access systems

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<b>4.</b>	<b>NON – INFRASTRUCTURE BASED SERVICE PROVIDERS</b>						
<b>4. a)</b>	<b>APPLICATIONS SERVICE PROVIDERS (Including MVNOs, Vehicle Tracking, ccTLD,)</b>	15 Years	KShs. 5,000	KShs. 100,000	0.4% of Annual Gross Turnover or KShs. 80,000 whichever is Higher	N/A	N/A
<b>4. b)</b>	<b>CONTENT SERVICE PROVIDERS</b>	15 Years	KShs. 5,000	KShs. 100,000	0.4% of Annual Gross Turnover or KShs. 80,000 whichever is Higher	N/A	N/A
<b>4.c)</b>	<b>ELECTRONIC CERTIFICATION SERVICE PROVIDER (E-CSP)</b>	15 Years	Kshs 5,000/	Kshs 100,000/=	0.4% of annual gross turnover or 80,000/= whichever is higher	N/A	N/A

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4. TERMINAL EQUIPMENT PROVIDERS							
5. a)	TELECOMMUNICATIONS TERMINAL EQUIPMENT CONTRACTORS	10 Years	KShs. 1,000	Kshs. 7,500	Kshs. 3, 000	N/A	N/A
5. b)	TELECOMMUNICATIONS TECHNICAL PERSONNEL	10 Years	KShs. 500	KShs. 1,000	KShs. 500	N/A	N/A
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6. PRIVATE VERY SMALL APERTURE TERMINALS (VSAT)							
6. a)	VSAT OPERATED THROUGH FOREIGN HUB OPERATORS	10 years	KShs. 1,000	N/A	KShs. 100,000 Per VSAT Terminal	N/A	Based on Bandwidth
7. ONETIME AUTHORISATION							
7. a)	GMPCS LANDING RIGHTS AUTHORIZATION	15 years	KShs. 5,000	US \$ 12,500	N/A	N/A	N/A
7. b)	BUSINESS PROCESSES OUTSOURCING	Open	One time Registration Fee of KShs 10,000		N/A	N/A	N/A

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7. c)	<b>DOT KE SUB-DOMAIN NAME REGISTRAR SERVICE PROVIDERS</b>	Open	One Time Registration Fee of Kshs 10,000	N/A	N/A	N/A
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